



Hello from Darden,

Are you hiring or know somebody who is doing so? The Darden alumni below are seeking new roles. As you well know, Darden produces leaders who are well-rounded, collaborative and ready to make an impact. Please reach out to them directly.

Thank you for showing interest in the School's talent by registering for the [Darden Hiring Network](#).

Best wishes,

[The Armstrong Center for Alumni Career Services](#)
alumnicareerservices@darden.virginia.edu

+1-434-924-4876

Scott Motejunas ('14): Scott is passionate about making an impact on health care and has a decade of experience working with companies across the pharmaceutical value-chain, most recently as lead for pharmacy commercialization strategy and operations at Surescripts.

Desired Industry: Health Care Technology

Desired Function: Commercialization and Business Development

Desired Location: Washington, D.C.

LinkedIn: <https://linkedin.com/in/motejunas>

Email Address: smotejunas@gmail.com

Baker Woods ('15): Data-driven AI/ML, compute/storage and cloud infrastructure PM with a history of launching multi-billion-dollar services through in-depth customer/market research, effective GTM planning and execution of agile development. Best known for cross-organizational skills leading to a 32% annual growth rate and \$96 million annual savings for Google Compute Engine.

Desired Industry: Enterprise Software/Infrastructure

Desired Function: Product Management

Desired Location: Seattle, WA

LinkedIn: <https://www.linkedin.com/in/bakerwoods/>

Email Address: bakerhwoods@gmail.com

Matthew Miller ('21): Matt Miller is a strategy and operations leader who is looking to contribute to a software-focused organization in a product or strategy role. He brings experience with market strategy, end-to-end product development, executive-level communications and data analysis (SQL fluent) from his time with BCG, startups, the health care data industry and the U.S. Marine Corps.

Desired Industry: Tech

Desired Function: Product, Strategy

Desired Location: Minneapolis, MN or Remote

LinkedIn: <https://www.linkedin.com/in/millerm21/>

Email Address: miller6m@gmail.com

Charles Joplin ('01): Experienced investment banker and veterinarian with a unique understanding of finance and health care. Advised \$6.8B in health care transactions at JP Morgan, worked for 6 years as a veterinarian and assessed veterinary businesses for buy-side diligence. Successfully built a \$330,000 eCommerce business. Foundational leadership skills acquired as a Naval officer.

Desired Industry: Finance

Desired Function: Veterinary Practice Finance Specialist

Desired Location: Southeast

LinkedIn: <https://www.linkedin.com/in/chadjoplin/>

Email Address: Joplinc01@gmail.com

Filipp Gorelik ('12): My expertise and passion are marketing, brand building and data analytics for high volume consumer products. With experience at Ford Motor Co. and Polaris, I am adept at creating strategies that boost sales, improve customer experience and bring teams together for lasting impact.

Desired Industry: Anything B2C: CPG, Tech, Auto, Travel, etc.

Desired Function: Marketing/Consumer Insights

Desired Location: Twin Cities or remote (travel OK, relo isn't)

LinkedIn: <https://www.linkedin.com/in/filipp-gorelik/>

Email Address: filipp.gorelik@gmail.com

Jordan Gates ('19): Manufacturing and service general manager looking to pivot to a role closer to customer impact. P&L oversight and continuous improvement implementation experience in turnaround and high-growth environments.

Desired Industry: Manufacturing or Specialty Chemical

Desired Function: General Management or Sales

Desired Location: Mid-Atlantic

LinkedIn: <https://www.linkedin.com/in/jordan-gates-637a73110/>

Email Address: jordan.gates1808@gmail.com

Patrick Clifton ('12): Patrick has worked at the intersection of music and technology for over 25 years. As well as experience living through music's digital transformation, he spent ten years at Amazon, eventually leading their audio streaming and music businesses in the UK. He now consults for music and tech clients.

Desired Industry: Music, Entertainment, Technology

Desired Function: Senior Leader

Desired Location: UK/EU

LinkedIn: <https://www.linkedin.com/in/patrickclifton/>

Email Address: patrick.clifton@gmail.com



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